

DPRCG 2024 CONVOCATION

Loss Prevention and Education

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THE VALUE OF
TRUST

Delivering Education

- Online Learning - The EDGE
 - Self-paced online eLearning courses
 - On-demand **Webinars**
 - **Communiqué:** Practice Management Articles
 - **Fast Fast Forward:** Thought Leadership Marketplace
 - **Contract Guide:** 140 plus topics
- Workshops
- Case studies
- Broker events
- Industry events



By the Numbers (2024 Q1-Q3)



23,953

Certificates Issued



64

Programs Delivered



32,679

PDH/CEU Awarded



7,877

Online Course Completions



16,076

Live Event Completions



New & Upcoming Courses

▪ **Cyber Academy**


- Partnership with AXA Group
- Ten short videos
- Topics include the threats, valuable data, AI deepfake techniques

▪ **Climate Academy**

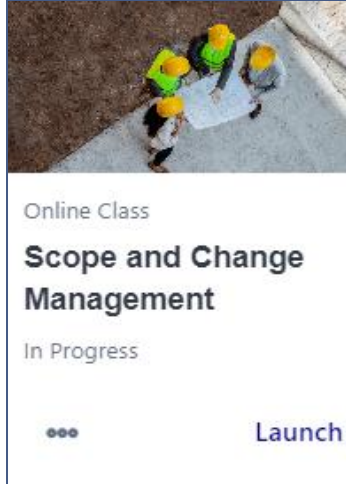
▪ **Nine New On-demand Webinars**



Online Class
Cyber Academy
In Progress
Launch




Online Class
Climate Academy
In Progress
Launch



Online Class
Scope and Change Management
In Progress
Launch



Online Class
Artificial Intelligence and the Design
In Progress
Launch



Online Class
Dynamic Sealing: How Technology Can
In Progress
Launch

Contract Review Videos

- Indemnities
- Standard of Care
- Confidentiality
- Flow down provisions



Contract Guide Updates

- Artificial Intelligence
- Cybersecurity
- Entities
- Personnel Management
- Waiver of All Claims Upon Final Payment





New Claim Case Study

- Warehouse roof collapse
- Extreme weather event
- Design and construction defects resulting in inadequate roof drainage
- Design-build delivery
- Quality management issues
- Favorable contract terms - waiver of subrogation
- Early reporting

Case Study Workshop

Rainy Day Blues



Welcome back



Marketplace

Connecting you and your company to the experts so you're prepared and protected if something goes wrong.

[GO TO MARKETPLACE →](#)



Legal Sifter

AXA XL Design Professional insureds have a unique opportunity to use cutting-edge technology to review their contracts using the AXA XL Contract Guide.

[LEARN MORE ABOUT LEGAL SIFTER →](#)



Marketplace is the Ecosystem

The **AXA XL Ecosystem** is a curated network of innovative, risk-reducing solutions that offer preferred terms and discounts exclusively for our clients.



Construction Management

Reveal

Reveal creates 3D underground utility mapping to help prevent underground utility strikes.



Diversity Consulting

RLC Consultants

RLC Consultants designs, builds and implements supplier diversity programs that maximize the value of diversity for their clients and the communities they impact around the world.



Document Compliance

SealPact

SealPact is a dynamic seal for design professionals to provide increased control over deliverables like never before.

SealPact: Dynamic Seal

- Digital seal and QR code technology
- Ability to void / invalidate sealed deliverables
- Prevent misuse of seal by linking to a specific project and scope
- Track who receives updates and who views seal
- Internal ability to track contract terms linked to dynamic seal
- Help with payment



Seal Pact

- My Dashboard
- My Seals
- My Documents
- My Account
- Subscription
- Referrals & Rewards
- Portal

Download | Page Up | Page Down | 1 / 4 | Zoom In | Zoom Out | Whole Page | Rotate Left | Rotate Right | Delete | Invalidate | Scans | SealPacted

STRUCTURAL INVESTIGATION

at

STREET
TOWN, STATE

Insured:

Claim #

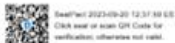
Date of Loss:

Prepared by:

Paul A. Cianci, P.E., Principal



53 Huribut Street
West Hartford, CT 06110-1912
(860) 527-6415
FAX (860) 249-1918



Prepared for:

Name
Company/Firm Name
Address
Town, State

template@gmail.com

CNC Project No. 22 XXX XX

_____, 2022



SealPact 2024-08-06 22:13:33 EST
Click seal or scan QR Code for
verification; otherwise not valid.

LegalSifter Review

- AI-driven contract review service from AXA Digital Commercial Platform (DCP) and LegalSifter®
- Available exclusively to AXA XL Design Professional brokers and insureds
- Utilizes *AXA XL's Contract Guide for Design Professionals*
- Each "sift" addresses 20 key contract clauses

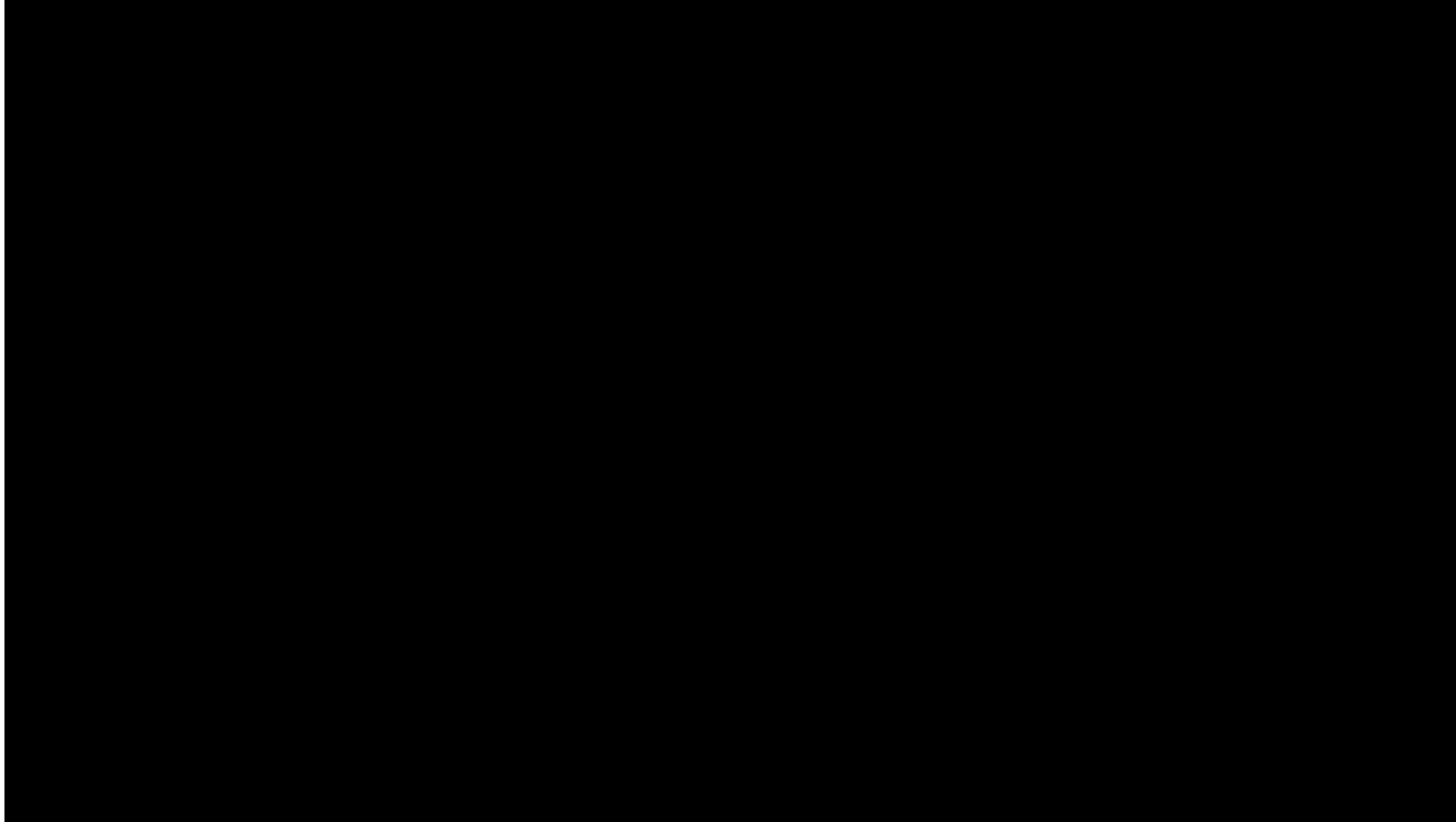


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LegalSifter Review



Going Forward, Together

- Make sure your teams are familiar with our education resources.
- Encourage staff to enroll in the EDGE.
- Reach out about on-boarding / learning plans.
- Take advantage of other AXA XL resources.
- Let us know how we can help.



The information contained herein is intended for informational purposes only. Insurance coverage in any particular case will depend upon the type of policy in effect, the terms, conditions and exclusions in any such policy, and the facts of each unique situation. No representation is made that any specific insurance coverage would apply in the circumstances outlined herein. Please refer to the individual policy forms for specific coverage details.

AXA XL may receive a referral fee from Preferred Partner when customers purchase their services via referral. Services are subject to the terms and conditions between the Preferred Partner and customer. AXA XL is not responsible under any circumstances for the services provided to customer by Preferred Partner.

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